



Frontier 3.0

MTI INVESTMENT SE

The go-to investor for East African growth

2023



THE FOUNDERS OF MTI INVESTMENT



PROF. TROND RANDØY
CHAIRMAN & CO-FOUNDER



DR. PONTUS ENGSTRÖM
CEO & CO-FOUNDER



DR. NEEMA MORI
CO-FOUNDER

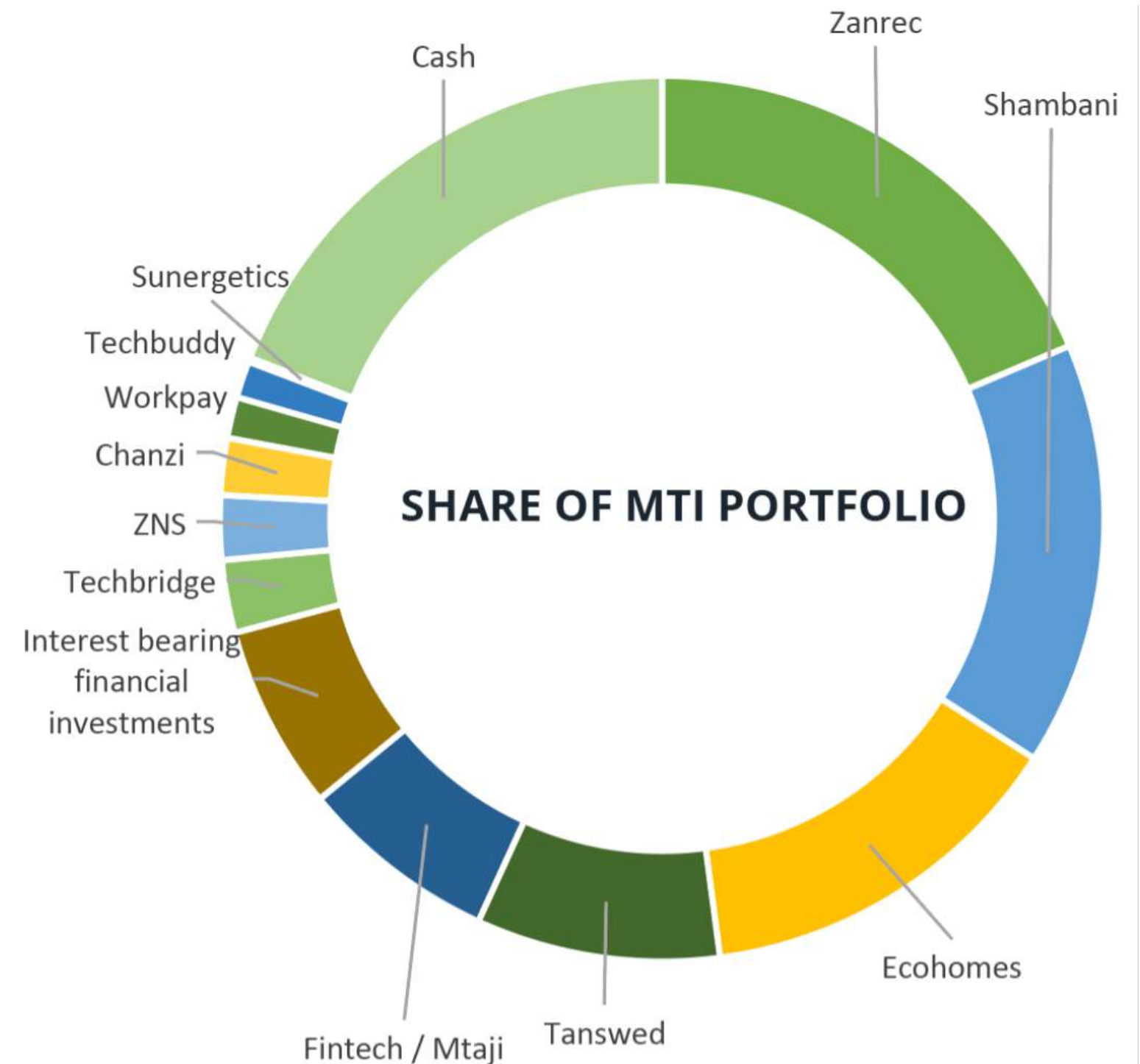


MTI INVESTMENT: OUR FOOTPRINTS

SHORT ON MTI INVESTMENT

- » **Company Overview:** MTI Investment, headquartered in Stockholm, is a venture-building company focused on expansive East African region.
- » **History of Expansion:** Founded in 2014, MTI Investment has steadily expanded its investments and presence in East Africa, with a current focus on Tanzania and Kenya.
- » **Stock Market Presence:** Since 2021, the company's shares have been listed on Nasdaq First North Growth Market, enhancing its market reach and visibility.
- » **Diverse Portfolio:** The company has +10 investments across key sectors, including Waste Management, Construction, Food and Agritech, Financial Services, Renewable Energy and Accelerators.
- » **Future Investments:** Focusing on cash flow generating investments for a balanced portfolio.

COMPANY PORTFOLIO



INVESTMENT CASE



EMERGING GROWTH: MTI's investment destination is emerging as one of the fastest-growing regions globally, both in terms of GDP and population growth.



EXPERTISE & LOCAL PRESENCE: The management, board of directors, and advisory board have extensive experience and a local presence in the region, providing valuable insights and connections.



DIVERSIFIED PORTFOLIO: MTI reduces company and industry-specific risk through a diversified investment portfolio, enhancing stability and potential returns.



IMPACTFUL INVESTMENTS: MTI investments have a strong impact: job creation, food security, a cleaner environment, renewable energy, housing, financing, improved corporate governance and entrepreneurship education.

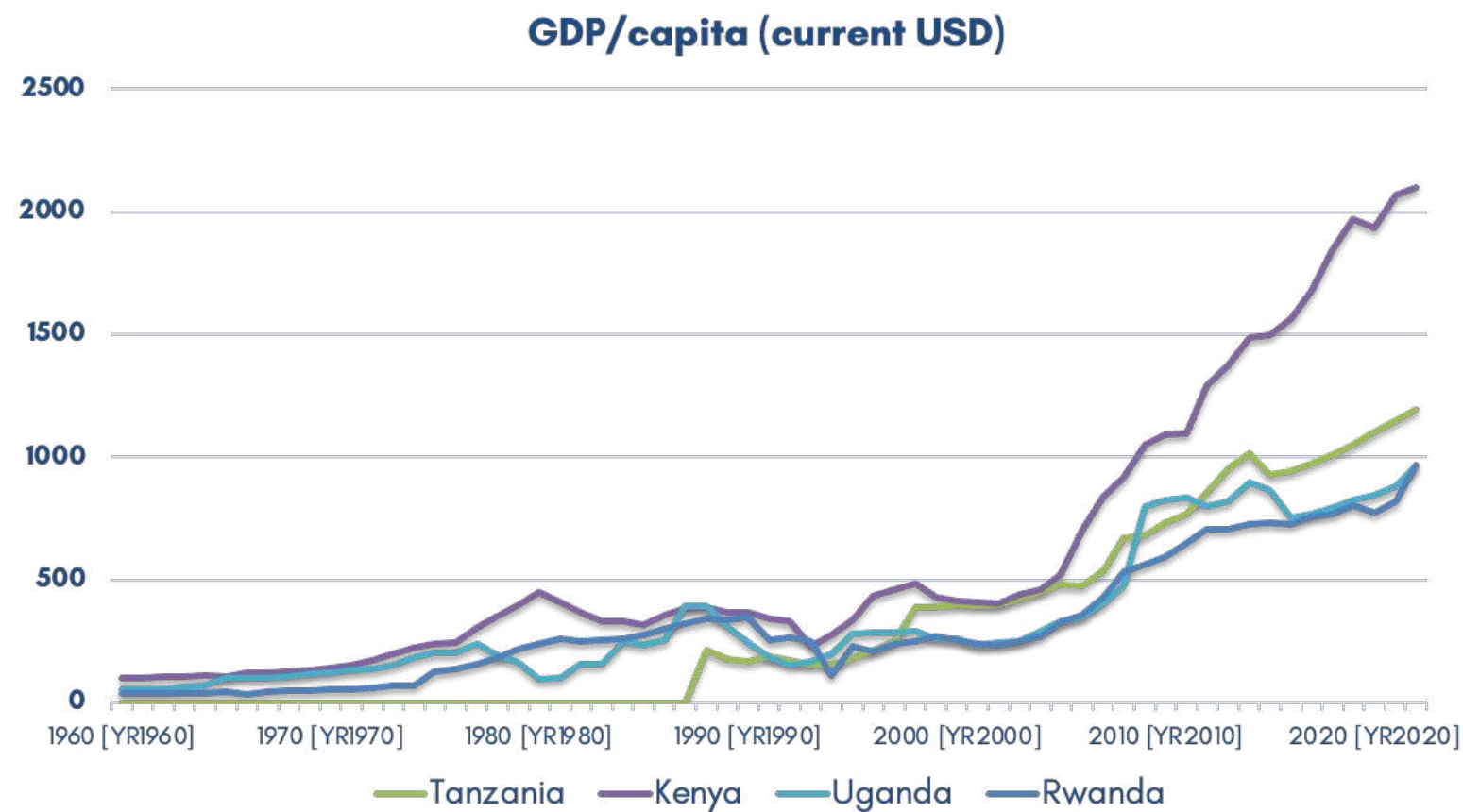


STRONG SHAREHOLDERS: The trust of strong shareholders, reflects MTI's immense business potential.

EAST AFRICAN MARKET

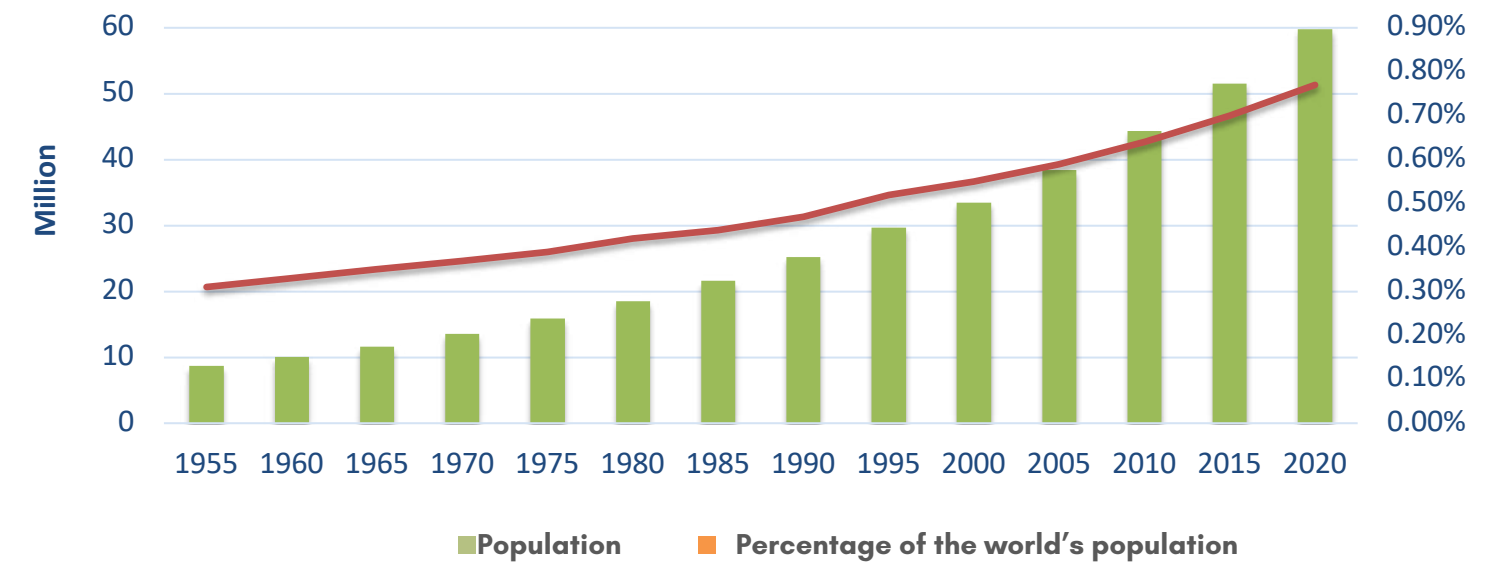
THE FAST-GROWING EAST AFRICA

- » Tanzania expected 5.3% GDP growth in 2023, with Kenya at 5%
- » In 2022 the population grew by 2.71%, expected to be 2.9 for 2023
- » According to the United Nations, the population in Tanzania is expected to increase to 187 million by 2065 with 115 million in Kenya

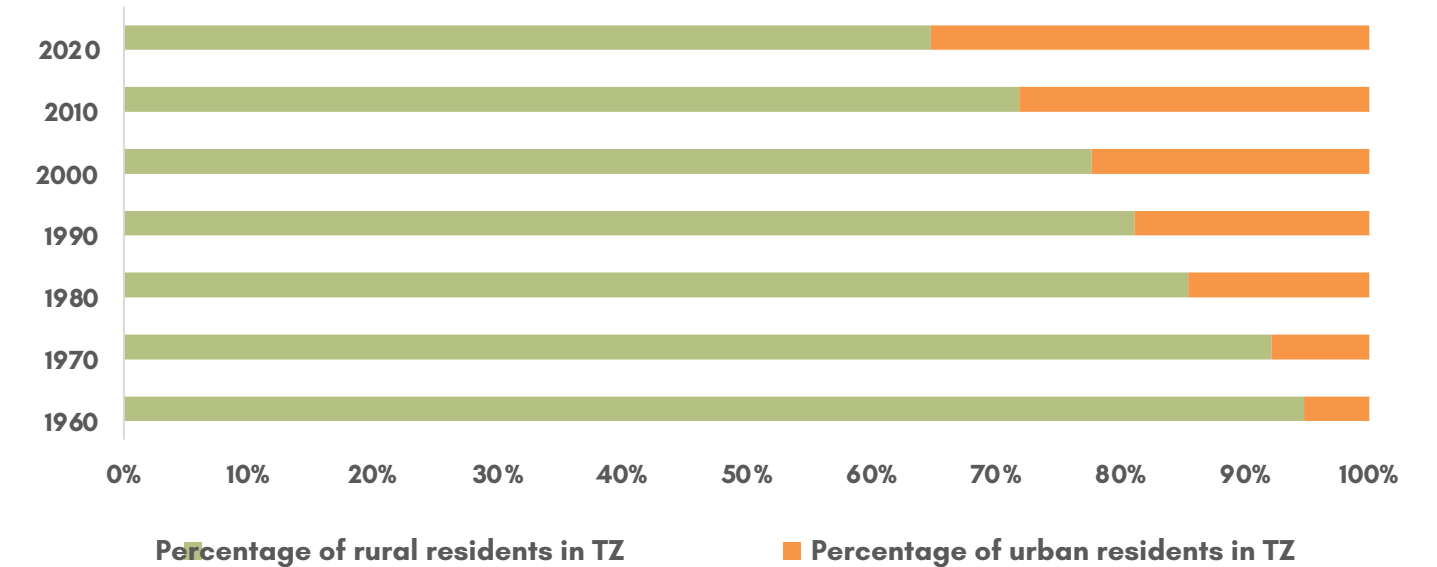


POPULATION DEVELOPMENT IN TANZANIA

Population growth in Tanzania



Percentage of the population living in rural areas



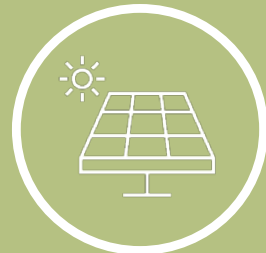
OUR DIVERSE PORTFOLIO



HOUSING & CONSTRUCTION



AGRICULTURE / FOOD



SOLAR ENERGY



WASTE MANAGEMENT



TECH & FINTECH



EDUCATION / ACCELERATORS

We invest in
SMEs that can
become national champions
in East Africa,
a region with rapid growth.



Shambani Milk

DAIRY COMPANY

Sector: **Dairy**

Founded: **2003**

MTI invested: **2015**

MTI's ownership: **20%**

CEO: **Victor Mfinanga**

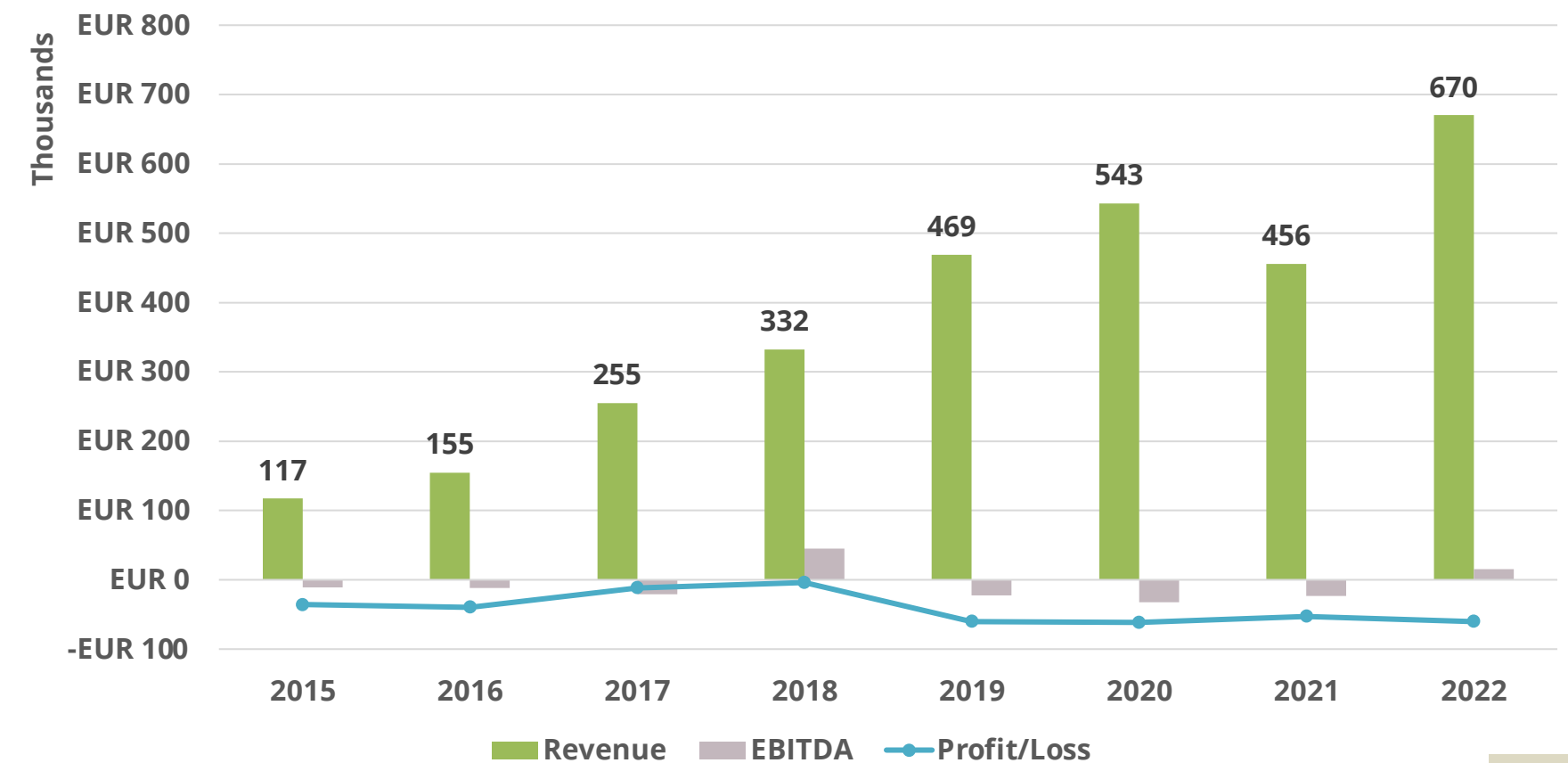
SDGs focus: **No.2 Zero Hunger**



Ladha halisi ya Maziwa



Shambani Milk Ltd
Track record 2015-2022



Mtaji / Fintech Africa

B2B FINANCING COMPANY

Sector: **Financial Services**

Founded: **2019**

MTI invested: **2020**

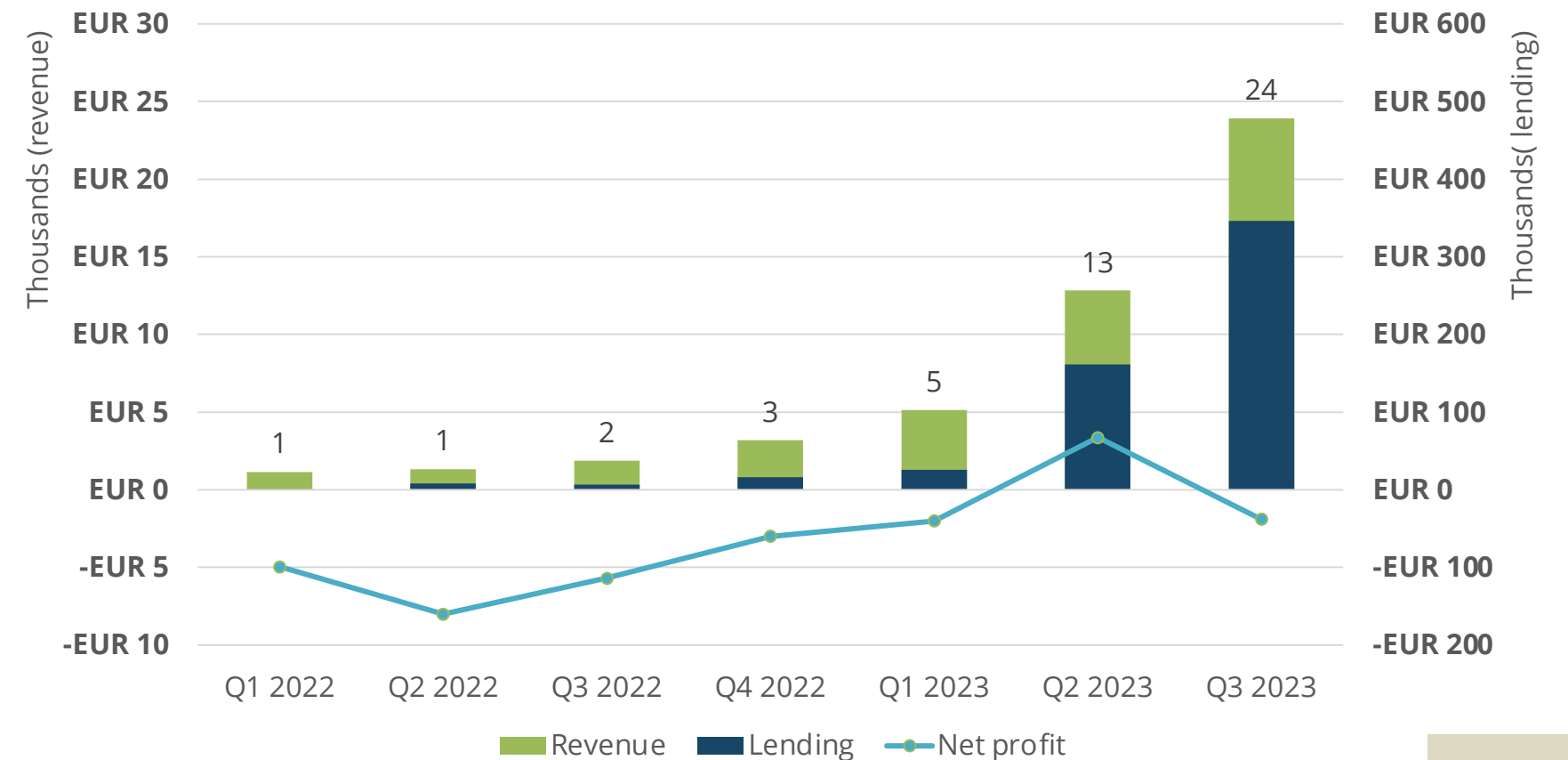
MTI's ownership: **13.14%**

CEO: **Torbjörn Jacobsson (Fintech Africa AB)**

SDGs focus: **No.17 Partnership for the goals**



Mtaji Wetu Finance Limited Track record 2022-2023



Renewable Energy

KENYA & TANZANIA

Lead: Alf Bjørseth

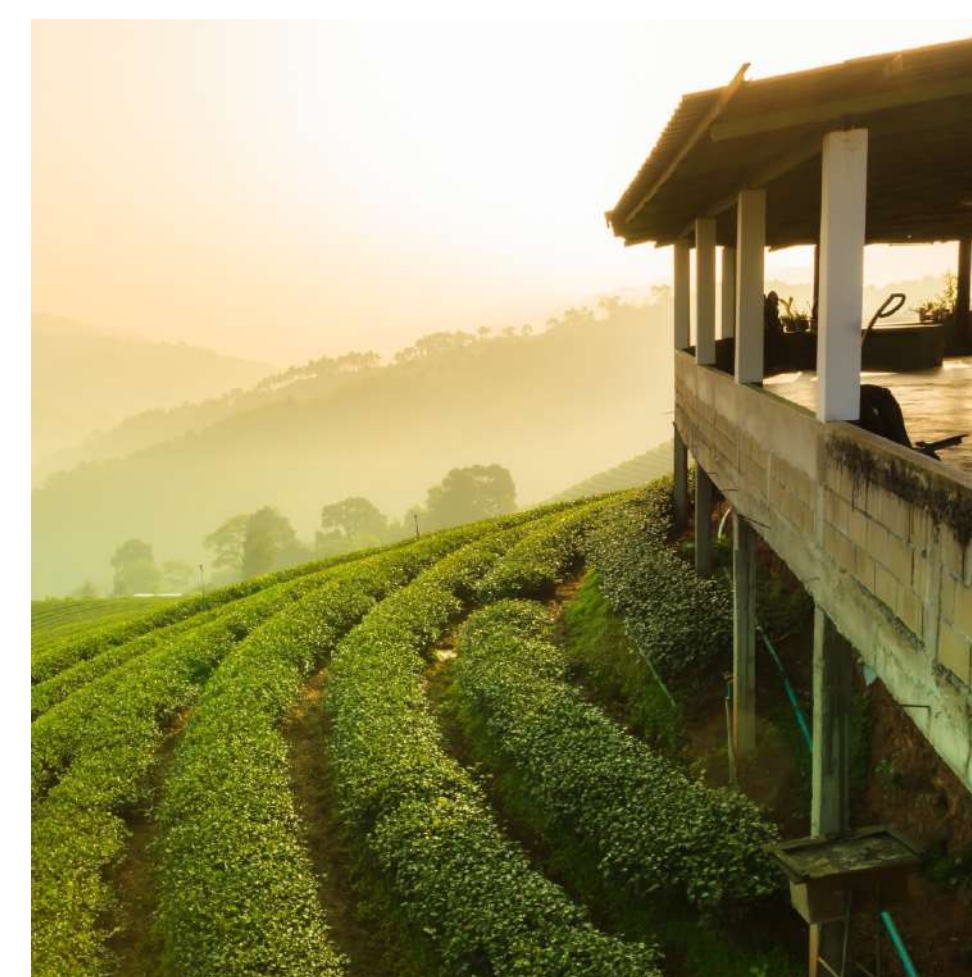
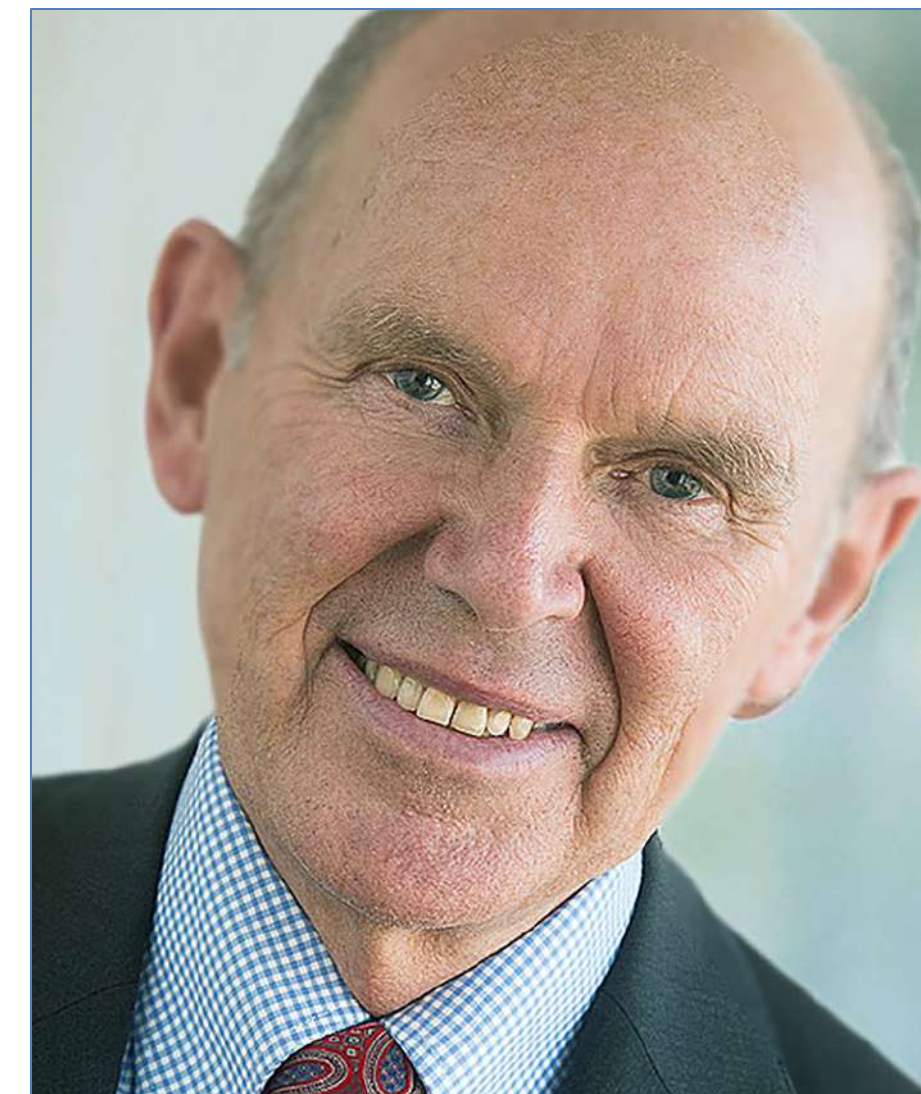
Portfolio companies: SUNami Solar Ltd, Kenya Power Holding AS

Organizations founded: REC, Scatec and Norsk Titanium

SDGs focus: **No.7 Affordable and clean energy**

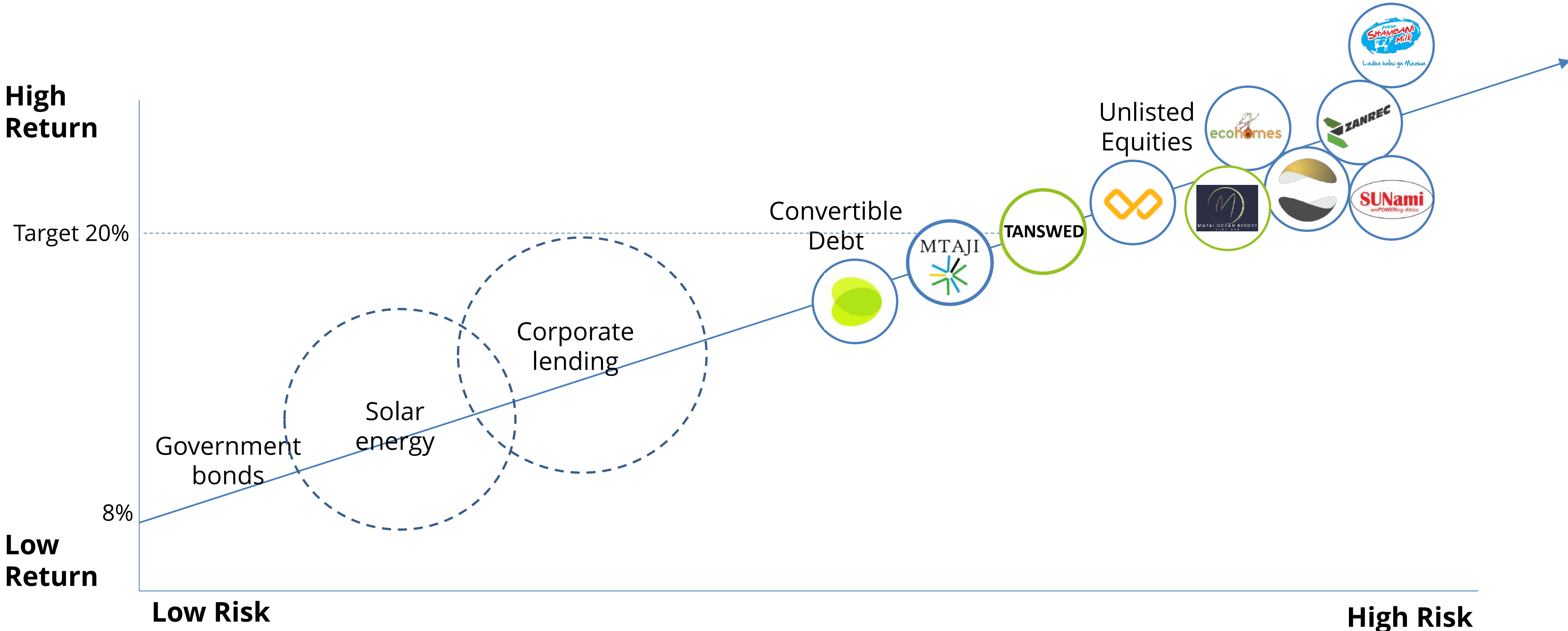


Ongoing feasibility study in Zanzibar for **2 MWp** financed by NOPEF, focusing on hotels.



Signed MOU in Kenya for up to **6.5 MWp** in several Kenyan tea farms

Creating a balanced portfolio structure



Listed on Nasdaq First North

MTI Investment was listed on First North Growth Market on 21st of December 2021



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